



POS for Clubs

Point-of-sale at the heart of streamlining operations and enhancing the financial system and member experience.

Presenter – **Rahat Ayub**, Founder of Floreant POS, CEO, OROCUBE LLC
– **Sanjida Tamanna**, Managing Director, OROCUBE LLC

Our Journey to OCTAVE

2008

Floreat POS



1

2020

Clubs NZ



3

2016

Princeton Club



PRINCETON CLUB

New York

4

2024

OCTAVE



About Us



1

Michigan, USA

Registered headquarters with legal and financial operations

2

Atlanta, USA

Main operational headquarters overseeing North American clients

3

Stockholm, Sweden

European center managing regional implementations and support

4

Dhaka, Bangladesh

Asia development and support center



Serving 300+ Clubs and 255,000+ Restaurant and Retail Stores across 25 Countries

Floreant POS



2008, Denny's Restaurant Chain demanded a new design on PO

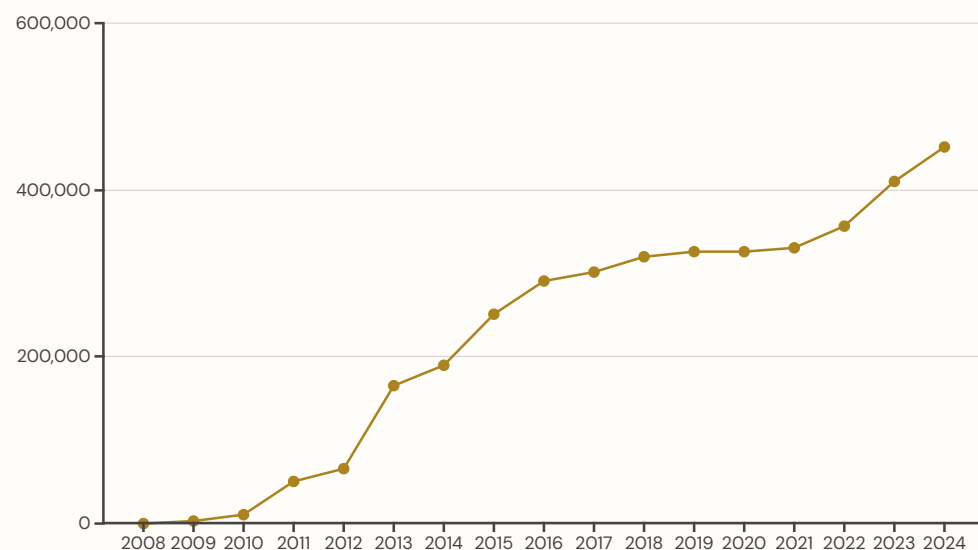
- Platform Independent
- Future-proof technology
- Light weight and Fast
- Analytical Reports



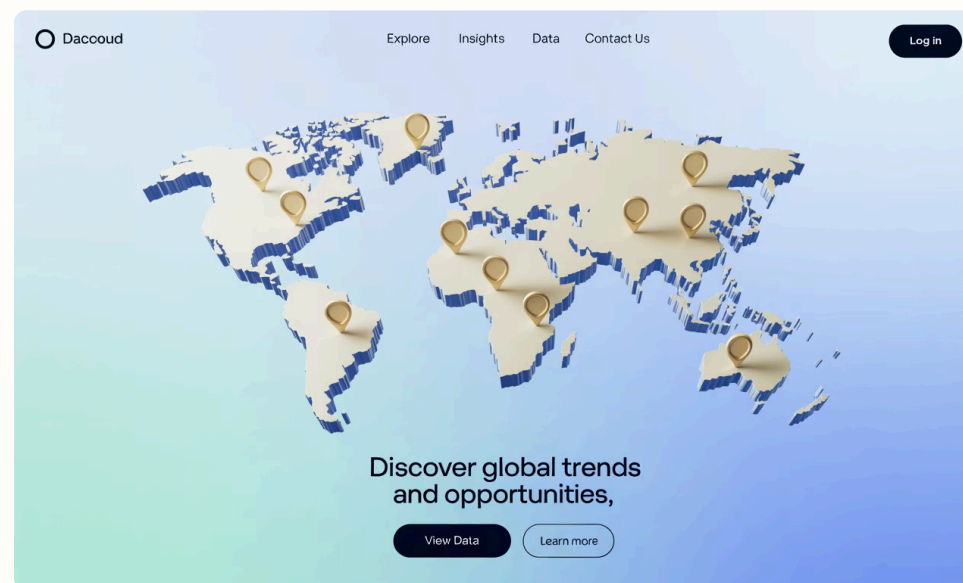
Growth of Floreant POS

Our journey began with a fundamental belief in empowering businesses through robust and accessible point-of-sale solutions. We started with Floreant POS to address the critical need for a reliable, open-source system that could cater to a wide range of enterprises, from small shops to large clubs. This foundation laid the groundwork for our evolution into OCTAVE, a comprehensive solution designed specifically for the unique demands of clubs.

Floreant POS Installations Growth



Global Expansion



By 2016, Floreant POS had achieved significant global recognition, reaching over 300,000 installations across 25 countries, proving the universal demand for robust, adaptable POS solutions.

Old Question - What actually a POS is?



- 1 Touch Screen Computer
- 2 Receipt Printer
- 3 Payment Device
- 4 Cash Drawer
- 5 Barcode Scanner for Retail

Answer: POS is more than a POS



1 Connects to Customer

2 Updates Inventory Stock

3 Closes order when Service is rendered

4 Knows Status Kitchen

5 Shows Available Tables in Dine in Floor.

6 Manages Employees

In today's world, POS does not limit itself only for payment – rather when we say POS Software – we mean a software that should manage Sales, as well as Inventory, Preparation, Employee – all of them

POS > S M A R T POS



Service



Membership



Automation



Reservation



Technology



A Day without a Smart POS

1



Member Data and
Access Control

2



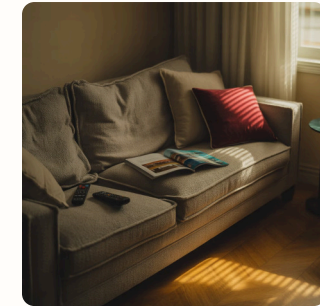
Payment Received

3



Raw Material &
Liquor Inventory

4

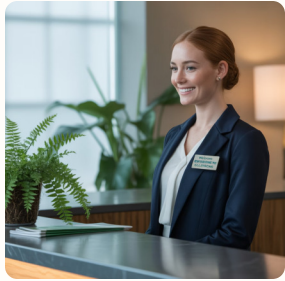


Online Reservation

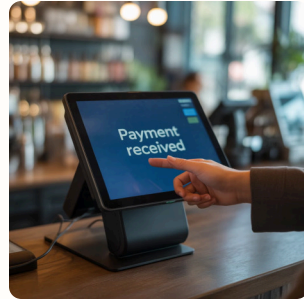
Waste of time

Wrong Data

A Day in a Club with a Smart POS



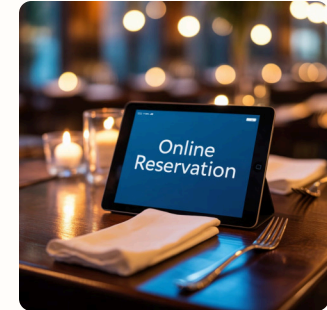
Member Data and
Access Control



Payment Received



Raw Material &
Liquor Inventory



Online Reservation



Event Booking



F&B Billing

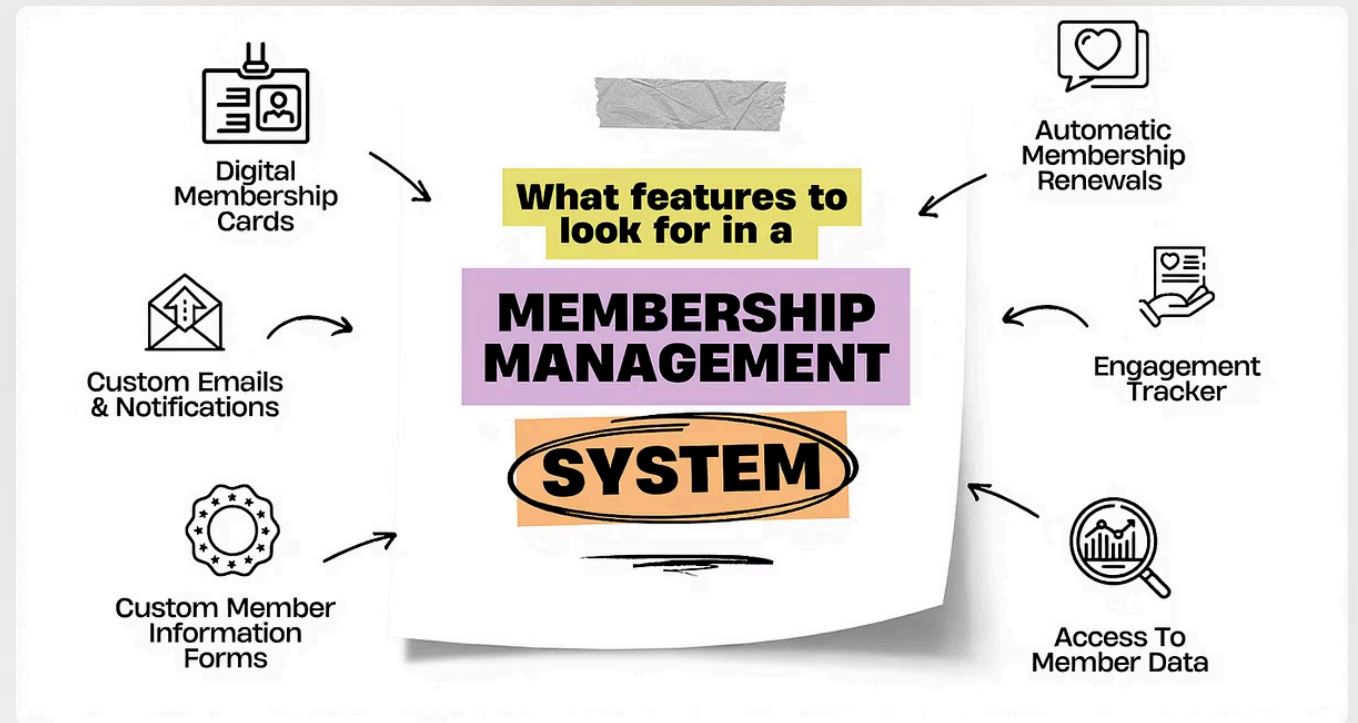


Analytical

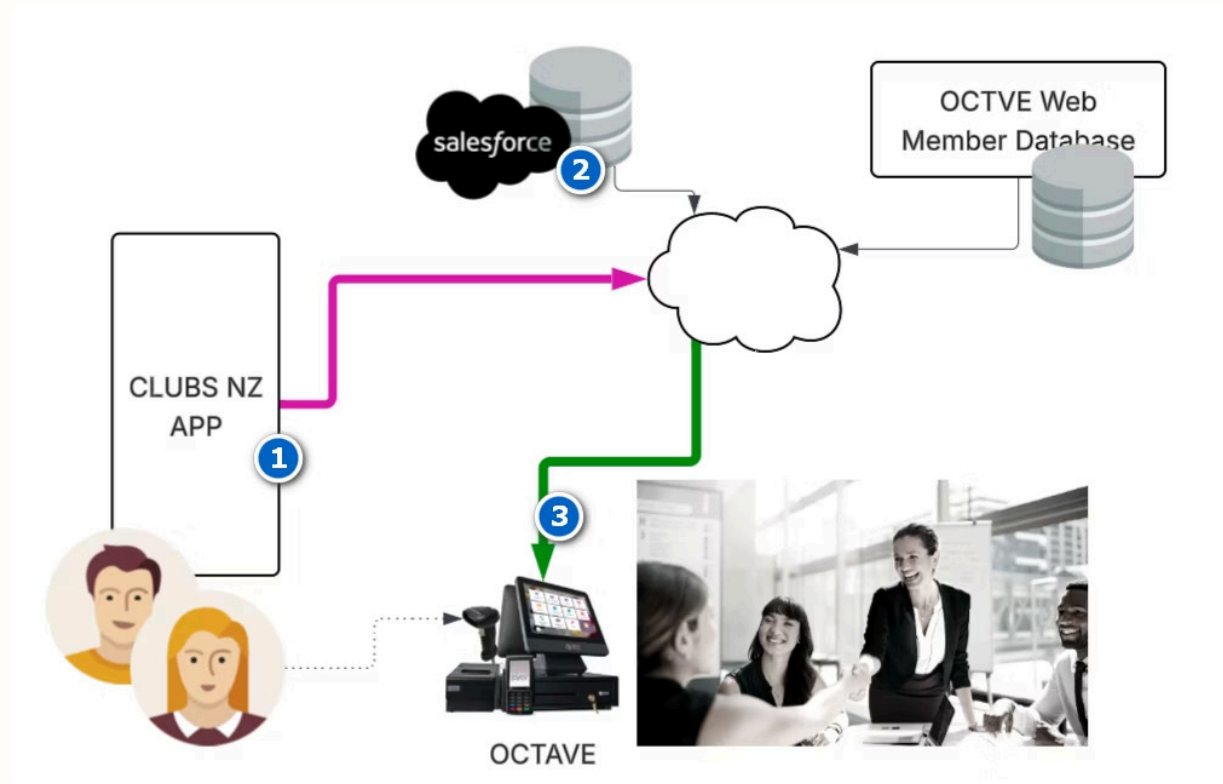


Secured Data Storage

Membership in POS



OCTAVE - Clubs NZ Integration



F&B Operation Excellence with POS



Comprehensive Floor Management

Dynamic digital floor plans with real-time table status updates, reservation management, and server assignment tracking. Optimize seating arrangements for maximum capacity utilization while maintaining service quality.

1

Member Seat Ordering

2

Food Preference

3

Kitchen Display System

Recipe & Costing Management

Detailed ingredient tracking, portion control, and real-time food cost calculations

Inventory Alerts

Automated notifications for low stock items and predictive ordering recommendations

F&B - POS Elements



Reservation



Floor Plan



Kitchen



Multiple Unit
Inventory

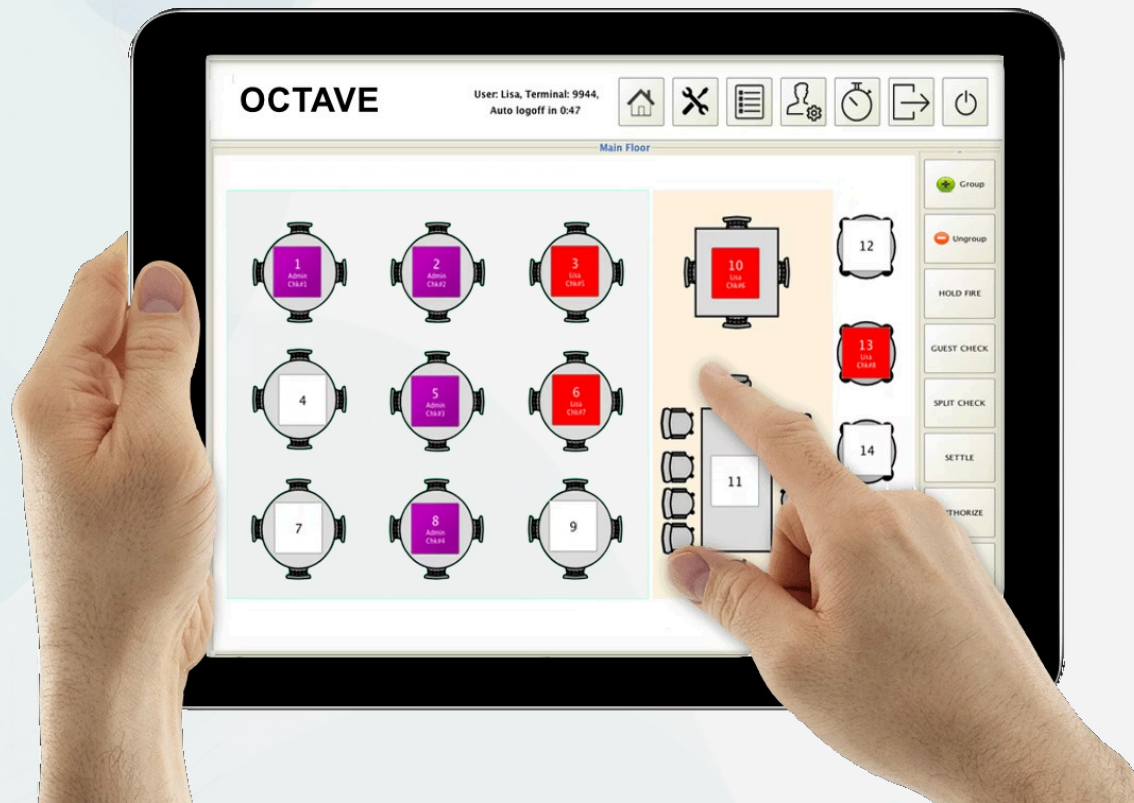
F&B Operation Excellence



Table Management

- Reservation
- Member Preference
- Kitchen Preparation Tracking
- Bar & Liquor Inventory

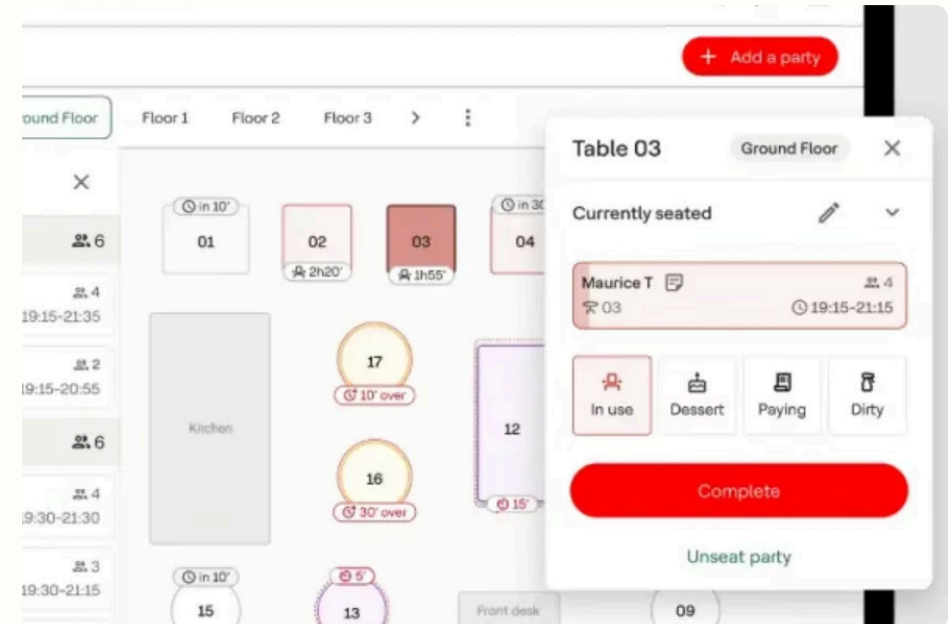
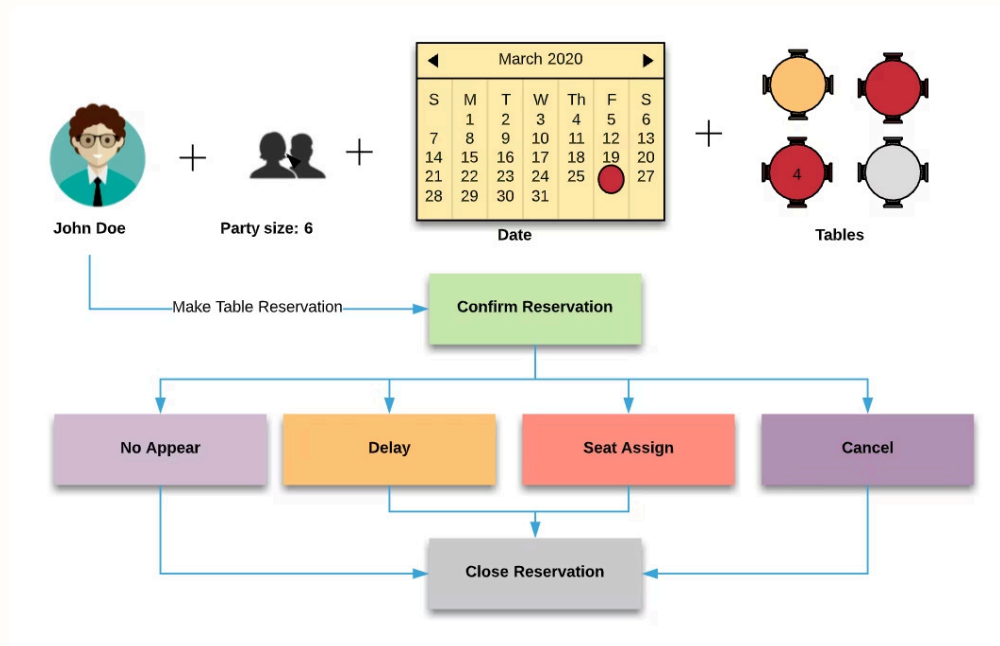
Bartab & Table Selection in POS



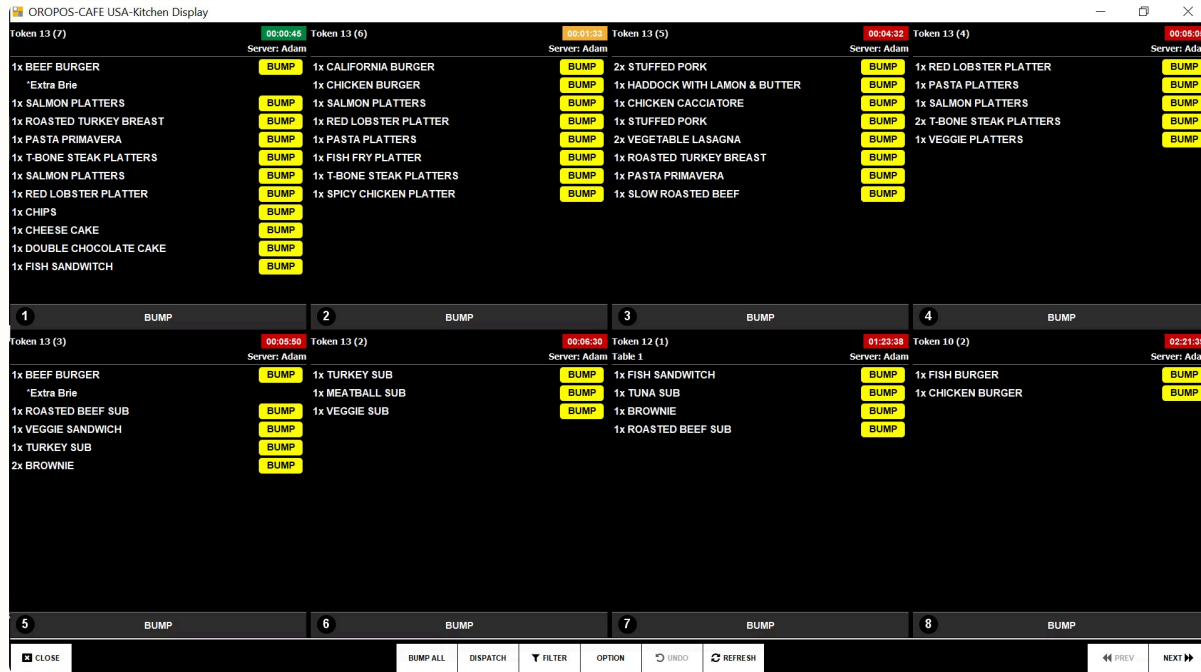
Example of a OCTAVE Floor Plan

- Real time update of Dine In Floor
- Sales Area
- Optimize Table uses in Busy Day
- Group Tables
- Split Order and Merge Order

Reservation in POS



OCTAVE Kitchen Display



Paperless Kitchen

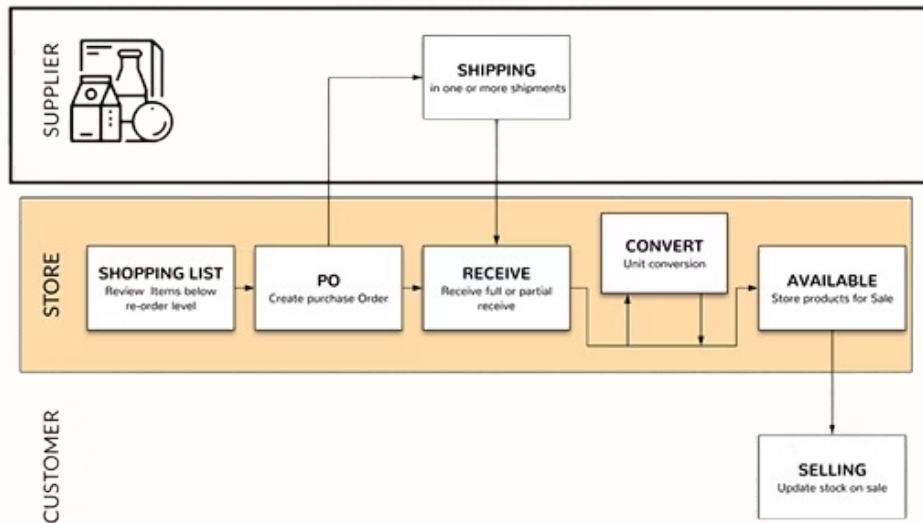
- Alternative for Kitchen Printer
- Kitchen Displays are update in Real time
- Lower cost of operation
- Paperless System

"Industry data shows that up to 10% of purchased food & liquors are wasted before reaching customers." -

..Restaurants spend around \$162 billion yearly on waste-related costs."

Restaurant HQ, 2023

Inventory in a Club



Wine Management Process in Inventory



Smart POS - Unit and Location wise Reports



UP/ITEM	SKU	LOCATION	QUANTITY
APPLE PIE	1512591123427	Store	
		Location A	
		Location B	
		Store	
BROWNIE	1511234423734	Item Total:	
		Location B	
		Store	
CARROT CAKE	1512232160331	Item Total:	
		Location B	
		Store	
CHEESE CAKE	1506014087509	Item Total:	
		Store	
DOUBLE CHOCOLATE CAKE	1510106421299	Item Total:	
		Location B	
		Store	
FRENCH FRIES	1505851864802	Item Total:	
		Store	
ROASTED BEEF SUB	1511810382807	Item Total:	
		Store	
TURKEY SUB	1507893099791	Item Total:	
		Store	
		Item Total:	
		Grand Total:	

Smart POS for Inventory

Efficiently managing liquor units is paramount for club profitability and compliance. A Smart POS transforms this complex task into a streamlined, real-time operation.



Real-time Inventory

Track every bottle and keg with precision, from receipt to dispense, minimizing shrinkage and ensuring accurate stock counts.



Precise Portion Control

Automate pour sizes and dispense limits to maintain consistent drink quality and significantly reduce over-pouring and waste.



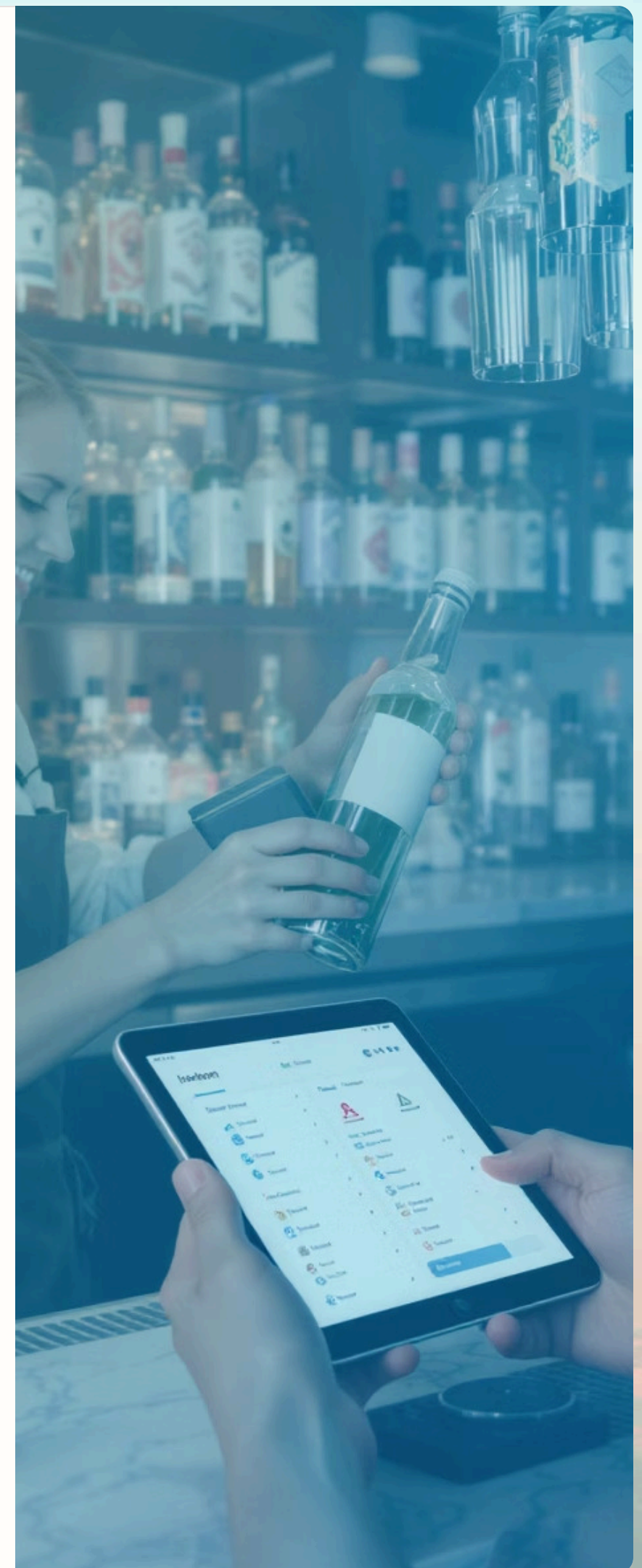
Recipe for Cocktails

Receive intelligent alerts for low stock and generate smart purchase orders based on consumption patterns and supplier lead times.



Compliance Reporting

Simplify regulatory reporting with comprehensive sales data and inventory logs, ensuring adherence to all liquor licensing laws.



Real-time Analytics Dashboard



Customized Club Metrics

Tailor your dashboard to display the KPIs most relevant to your club's strategic goals and operational focus areas.

4+

Key Metric Cards

Essential performance indicators at a glance

24/7

Live Activity Panel

Real-time operations monitoring

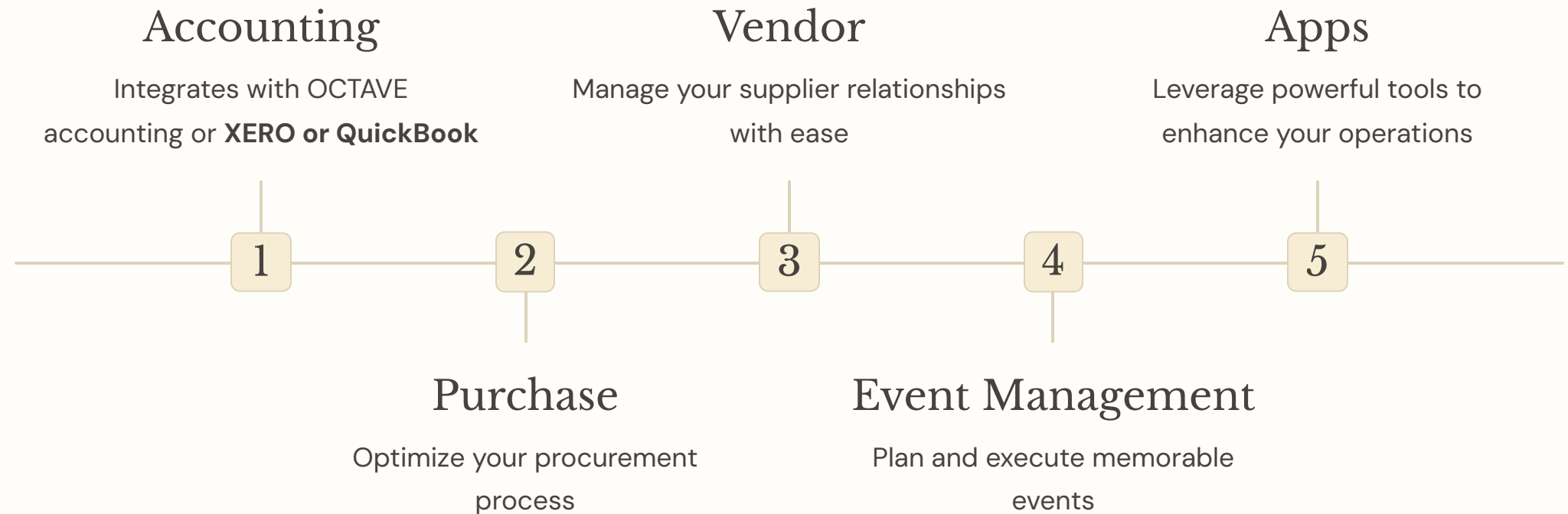
12+

Custom Reports

Configurable reporting templates

Gain actionable insights through interactive data visualization, with drill-down capabilities for deeper analysis of member behaviors, revenue streams, and operational efficiency metrics.

Other Features Modules in a SMART POS



Local Knowledge Matters

2020 Partnership

Teamed up with Clubs NZ for our Club POS solution

1

2

Cashless Payments

Enabled EFT POS and membership payment options

3

4

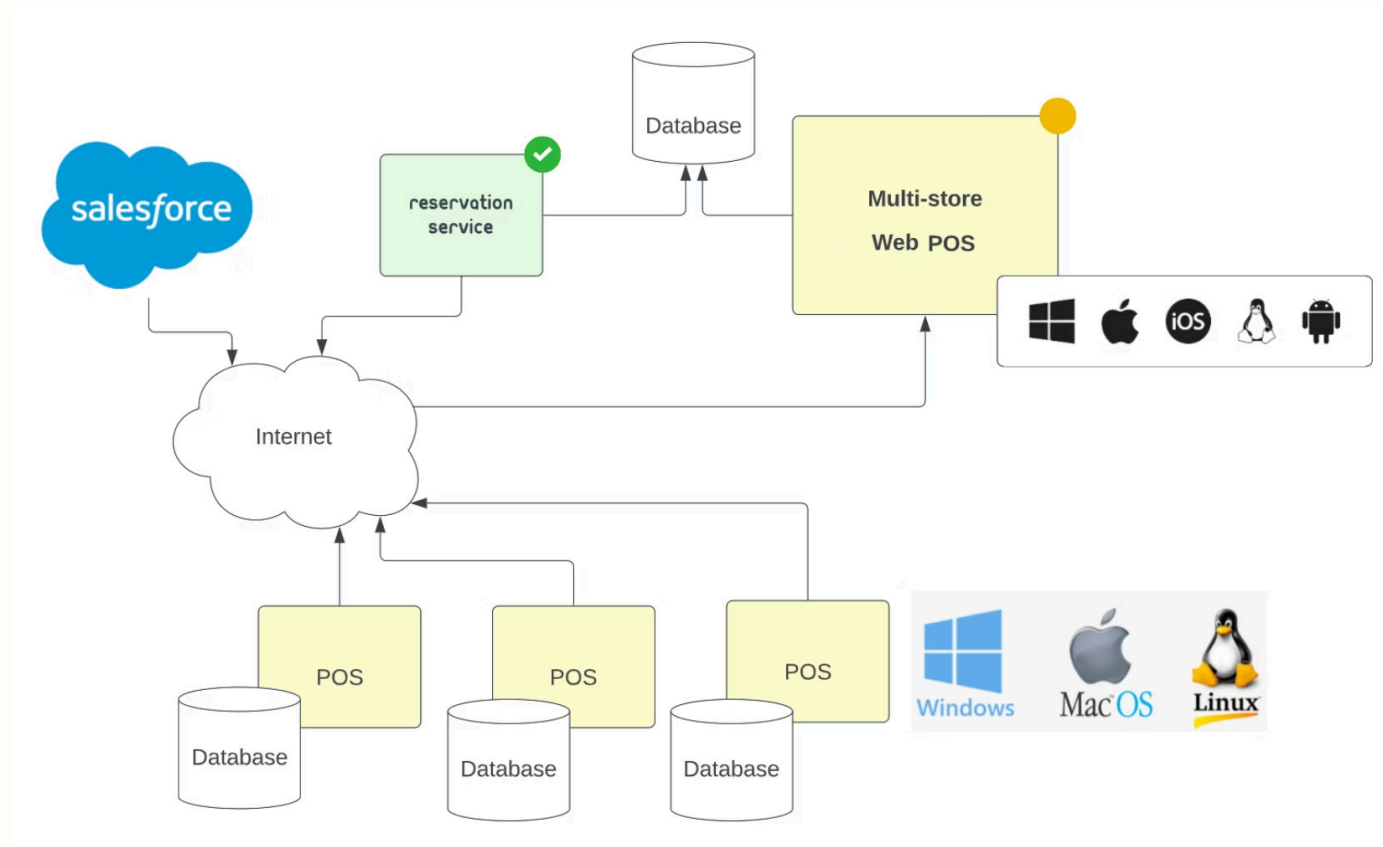
Salesforce Integration

Seamlessly connected our system with Salesforce

And More...

Continuously expanding our features and capabilities

Last letter of SMART : OCTAVE Hybrid Technology



Resilient Offline Operation

Seamless offline operation; automatic sync when online.

Platform Flexibility

Deploy across all major platforms (Windows, macOS, Linux, iOS, Android).

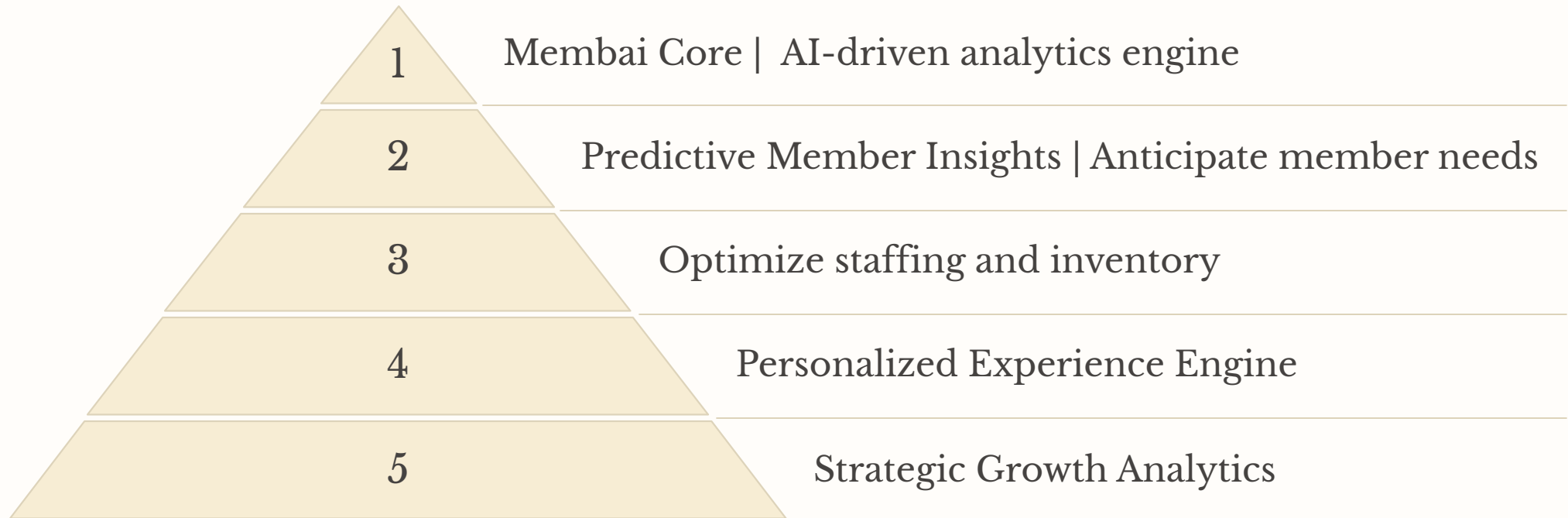
Reduced Operational Costs

Lower TCO via efficient resource use, reduced IT infrastructure.

Enhanced Data Security

Enhanced security: encrypted storage, secure transmission, access controls.

What AI Can add to the Club Services





AI is a Mixed Blessings

Pros:

Intelligence

Reduce Human Effort

Cons:

Privacy

Maturity of technology

Very Expensive

OCTAVE introduces Membai

Self Hosted LLM AI
On opensource models
Hosted in Private Cloud



Your experience,
elevated

Our Inspiration

"As machines get better at being machines, humans have to get better at being more human..."

Andrew J. Scott, professor of economics at the London Business School

OCTAVE technology is designed to handle routine operations so your staff can focus on delivering exceptional human experiences that differentiate your club.

Our Mission

To deliver intuitive software that transforms everyday operations into measurable growth—streamlining workflows, boosting revenue, and delivering the insights you need to continually improve member and customer experiences.

Learn | Connect | Solve | Grow

We believe that exceptional club experiences begin with efficient, reliable, and intelligent operational systems that empower your staff to deliver personalized service.



Trusted by Industry Leaders

Our commitment to data security and privacy has made OCTAVE the trusted choice for clubs worldwide. We implement enterprise-grade protection for your most sensitive information.

Secure Cloud Architecture

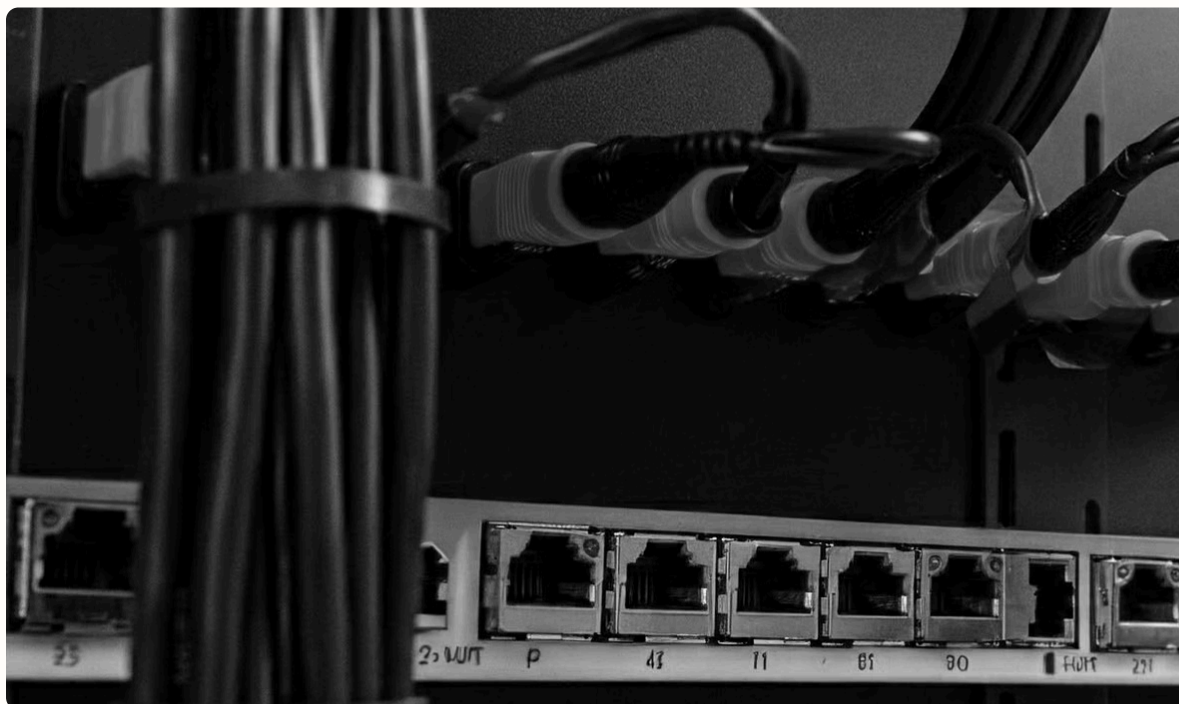
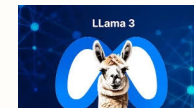
Multi-location backups on Amazon S3 with pay-per-use model ensuring data availability and disaster recovery

Member Data Protection

Advanced authentication protocols and encrypted storage for sensitive personal and financial information

Private AI Infrastructure

On-premises AI processing with secure distillation to protect member behavior data and analytical insights



Our Growing Club Network

OCTAVE serves diverse club environments across multiple countries, from golf and country clubs to dining clubs and social organizations.



THE
UNIVERSITY CLUB
OF MILWAUKEE



Our diverse client base ranges from boutique social clubs to large multi-facility country clubs, all benefiting from customized OCTAVE solutions tailored to their specific operational requirements.



Questions?



We're ready to discuss how OCTAVE can transform your club operations. Contact our team to schedule a personalized demonstration or to get answers to any specific questions about implementation, pricing, or customization options.

Contact Information

Email: ra@orocube.com

Phone: (800) 844-6603

Website: www.orocube.com

Next Steps

- Schedule a personalized demo
- Request a custom implementation plan
- Speak with current OCTAVE clients